



Teri Danahey and Daniel Fevre

Your Home Team

Serving the "Hearts and Minds" of Real Estate

<http://www.NewJerseyBestHomes.com>

Inventory
6 months

Berkeley Heights

2010

# Bedrooms	Active Listings		New Listings		Under Contract			Sold Listings			
	#	Avg. LP	#	Avg. LP	#	Avg. LP	DOM	#	Avg. SP	DOM	SP/LP
3	81	484,957	65	483,074	34	\$486,497	67	37	482,412	57	96%
4	89	678,064	77	685,181	46	650,959	49	49	628,927	49	97%
5+	35	950,908	27	966,033	23	1,034,556	132	19	894,689	67	67%
Total	205	\$648,346	169	\$652,317	103	\$682,328	83	105	\$625,388	58	96%

2009 YTD

# Bedrooms	Active Listings		New Listings		Under Contract			Sold Listings			
	#	Avg. LP	#	Avg. LP	#	Avg. LP	DOM	#	Avg. SP	DOM	SP/LP
3	50	491,870	67	520,454	34	491,523	63	28	472,563	68	96%
4	76	620,327	89	656,088	64	618,063	79	65	601,727	78	97%
5+	24	783,767	35	846,346	16	724,719	73	16	703,375	80	95%
Total	150	\$603,658	191	\$643,374	114	\$595,433	72	109	\$583,468	75	96%

Variance

# Bedrooms	Active Listings		New Listings		Under Contract			Sold Listings		
	#	Avg. LP	#	Avg. LP	#	Avg. LP	DOM	#	Avg. SP	DOM
3	31	-\$6,913	-2	-\$37,380	0	-\$5,026	-4	9	\$9,849	-11
4	13	\$57,737	-12	\$29,093	-18	\$32,896	30	-16	\$27,200	-29
5+	11	\$167,141	-8	\$119,687	7	\$308,837	-59	3	\$191,314	-13
Total	55	\$44,688	-22	\$8,944	-11	\$86,896	11	-4	\$41,920	-18

7%

1%

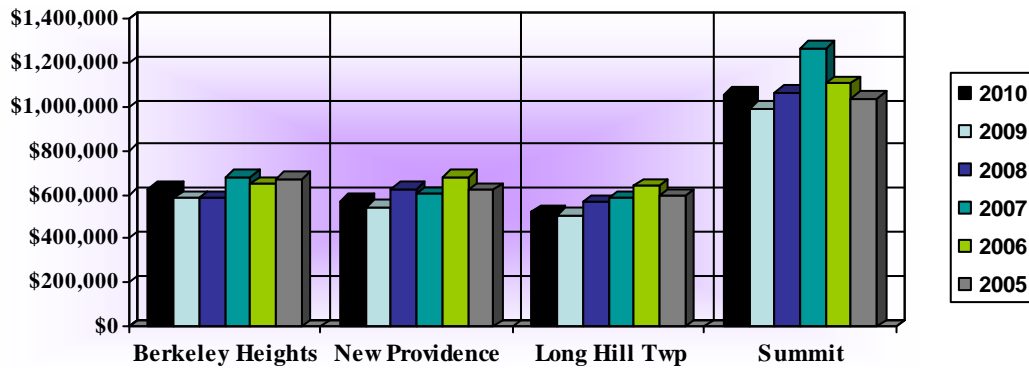
15%

7%

If your property is currently listed with a real estate broker, please disregard this notice. It is not our intention to solicit the offerings of other real estate brokers. We cooperate with them fully, Equal Housing Opportunity.



Annual Market Trends – Average Home prices Single Family Homes only 3,4,5+ Bedrooms



	2010 YTD	2009	2008	2007	2006	2005
Berkeley Heights	\$625,388	\$583,468	\$588,532	\$681,697	\$648,202	\$673,464
New Providence	\$572,519	\$544,262	\$626,566	\$600,857	\$680,348	\$621,546
Long Hill Twp	\$518,838	\$506,260	\$565,009	\$585,765	\$642,417	\$594,398
Summit	\$1,056,442	\$992,599	\$1,067,407	\$1,267,264	\$1,110,928	\$1,038,504

Do you know someone ready to buy or sell? We appreciate your referrals.



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